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Career Opportunities • Mentoring & Motivational Programs • Entrepreneurialism • Investing • Capital-Building

Pathways Students Visit Mark Hopkins

by Laura Camp



On Friday, November 1, 2019, Pathways for Kids partnered with Thurgood Marshall Academic High School, a San Francisco Public High School, from the Bayview district to participate in a "career tour" of the Mark Hopkins Hotel and to attend the 21st Annual Auction & Dinner Gala.

Transportation arranged by Pathways for kids, picked up myself, five students (Diane, Cindy, Carol, Andres and Walter), two career counselors (Lance Cheng and Lydia Ma) from Thurgood Marshall High School. Matteo Chiari, the Area Director of Catering, took the students on a 1½ hour tour of the following: The Mark Hopkins Museum, the main kitchen, the top of the Mark and the Peacock Ballroom.

In addition to seeing the beautiful hotel and learning some of the history of the Hotel, Mr. Chiari explained the various jobs that are available at the hotel: Concierge, Check in/reception desk, Cook, Servers, Bellmen and Bookkeeping and Human Resources. He also talked about hotel pricing and how it fluctuates depending on what is going on in town that day or week.

After the tour, we enjoyed a wonderful dinner and viewed items at the live and silent auction at the evening Gala Auction and Dinner. We mar-

(continued on page 2, column 1)

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- ☐ Make a tax-deductible donation to Pathways for Kids, a tax-exempt organization under Section 501 (C) (3) of the IRS Tax Code, Federal ID number 94-3313219. You can go to our website: http://www.pathwaysforkids.org just click on DONATE.
- ☐ Contribute real estate, antiques or jewelry to Pathways and write the contribution off at the fair market value.
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We need your assistance.Please call: Grace Long (415) 986-5885 to Contribute!

Every donation of any size is greatly appreciated!

Mark Hopkins (continued)

veled at the guests who arrived in costume. The students enjoyed Nob Hill, the elegance and character of the hotel along with the superior customer service they received from all the workers. It was hard to get the kids to leave, but we left the hotel around 9:30 pm and arrived back at the school at 10:00 pm.

Carol Perez said that she learned that a "good hand shake can get you hired." Peter Dwares shook everybody's hand and told them to look the person directly in the eye and then to shake their hand firmly. I believe each of them will try practicing looking directly in the eye next time they meet an adult they haven't met before. Carol Perez liked the view of the city on the 19th floor. We got lucky as the weather was unbelievably wonderful.

Andres Huitzil said that he learned what catering managers do and learned about marketing which made him think about pursuing a career in Marketing. Andres thought the hotel was "amazing" and the people were nice.

Diane Walker learned about the drinking tradition for military people at the Top of the Mark. If the last person finished a bottle, they had to buy a new one. The tradition has been going on for decades.

Cindy Diaz said that although she comes from humble beginnings she is aware of the opportunities that await her if she works hard.

Lance Cheng and Lydia Ma (school counselors and chaperones for the evening) had a wonderful evening as well and are very appreciative of Peter Dwares and the entire Pathways for Kids organization. The evening was both educational, inspiring and a lot of fun for all of us!!

Photos of Students at Mark Hopkins



Larry Russo • Jeffrey Sachs
James Sauve • Gary Salomon

Lee Sankowich • Kirsten Santa • Tim Shetz
Robert Silverman • Bryan Silverstein

Chris Simao • Gloria Smith • Larry Smith
Louis Silcox • Craig Solomon
Andrew South • Cameron South
Danielle Steele • Mary Souza

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Students from Boys & Girls Club Visit Wells Fargo Museum

by LaCresha McManus

On Friday, April 5, 2019, 14 youth and staff from Boys & Girls Clubs of San Francisco traveled to the Wells Fargo Museum to explore careers in tourism and finance. Wells Fargo Museum tour guides spoke to youth about their personal and professional journey and answered many questions from our youth throughout the evening. Tweens even participated in a scavenger hunt around the museum and rode in a stagecoach simulator.

We are very grateful to partner with Pathways for Kids to continue giving youth across San Francisco opportunities they can't get anywhere else.







Students Love Visiting Dawydiak Cars!



On January 30, 2019, Pathways students visited Cars Dawydiak, San Francisco, and were fascinated by the different car models and the ower, Walter Dawydiak.

Walter told students about his philosophy, "Be open for unconventional opportunities. Look for role models, and find someone who believes in you. We all wear a uniform to fit in. Dress for the person you want to be, and have the tenacity to stick with it."

Some of the students had their own ideas about how to achieve success: "If you push yourself and really want to do something you can." —Student KeKe Barry; "Self love is the key." —Student Jozanna Felix.

Student Klay Thomas stated, "I love the old cars." Klay was standing next to a 1970 Chevrolet, priced @ \$ 49K. Student Daniel Camacho stated, "I love (Walter Dawydiak) his story. I like the Ferrari." Daniel was standing next to a 2005 Ferrari priced @ \$90K.

Students were given a tour around the shop, met the staff, and learned what it takes to be successful in business and to operate a lucrative car business.

Walter also told students about the many career opportunities he offers applicants: Body Shop Management; Body Shop Jobs; Body Shop Estimator; Body Shop Technician; Bodyman; Service Writer; Mechanic; Painter; Paint Prepper; Apprentice Painter; Business Office; Office Assistant; Accounting; Administrative Assistant; Receptionist; and Sales Position.

Thank you Mr. Dawydiak! We had a thrilling time and hope that you will invite us to visit again! What a wonderful field trip!



Founder's Corner



Thanks to our Program Coordinator Laura Camp, Patricia Winston and La Cresha McManus (Boys and Girls Club).

Please remember we receive no government funds; we depend on you. Whether \$100, \$500, \$1,000 or \$25,000, it's vital. Also think about car donation and donations by your bank (they have to give). Friends working at big companies can often influence the corporations gifts and of course estate bequests. Any corporate or personal donors you know – please let us know.

Asking for money is not easy, but for this cause it is. We've been around 21 years. We just celebrated our Gala in November by hosting a "Broadway Themed" fun event. Please join us next year. We always welcome new sponsors of program venues, teachers and others to bring youth.

Warm personal regards,
Peter Dwares
Founder



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